



SBIR Phase II Proposal

Proposal Number: Prop number

Date submitted: 11/30/2018

Topic Number: AF182-005
Proposal Title: Open Call for Innovative Defense-Related Dual-Purpose Technologies/Solutions

Firm Information

Firm Name: Federal Foundry
Mail Address: 2011 crystal Drive Suite 400
Arlington, VA 22202
Website Address: <http://www.federal-foundry.com>
DUNS: 080287905
CAGE: 7NAFS

Location Where Work Will Be Performed: 2011 Crystal Drive Suite 400, Arlington, VA 22202

TOTAL DOLLAR AMOUNT FOR THIS PROPOSAL

**TOTAL
PROPOSED
VALUE**

Year 1

NOTE: ONLY ENTER WHOLE DOLLARS IN RATE

Category/Individual	Rate/Hour	Estimated Hours	Cost
Direct Labor Costs			
Web Designer	35.00	600.00	\$21,000.00
Business Systems Analyst	40.00	600.00	\$24,000.00
Web Software Developer	45.00	1500.00	\$67,500.00
Data Architect (Junior)	40.00	1000.00	\$40,000.00
Project Manager	45.00	1000.00	\$45,000.00
Data Architect (Senior)	45.00	1500.00	\$67,500.00
Subtotal Direct Labor (DL)			\$265,000.00
Fringe Benefits, if not included in Overhead, (rate 13.00%) x DL			\$34,450.00
Labor Overhead (rate 7.00%) x (DL + Fringe)			\$20,961.50
Total Direct Labor (TDL)			\$320,411.50
Direct Material Costs			
Amazon Web Services			\$6,000.00
Subtotal Direct Material Costs (DM)			\$6,000.00
Material Overhead (rate 0.00%) x DM			\$0.00
Total Direct Material Costs (TDM)			\$6,000.00
Other Direct Costs			
Sales and Marketing			\$4,500.00
Administration and Compliance			\$20,000.00
Travel			\$8,000.00
			\$96,000.00
			\$96,000.00
			\$28,800.00
			\$30,000.00
			\$9,932.00
			\$10,008.00
Subtotal Other Direct Costs (ODC)			\$303,240.00
Direct Cost Overhead (rate 0.00%) x ODC			\$0.00
Total Other Direct Costs (TODC)			\$303,240.00
G&A (rate 7.00%) x Base (TDL+TDM+TODC)			\$22,428.81
Total Cost			\$652,080.31
Fee or Profit (rate 10.00%)			\$65,208.03
Total Estimated Cost			\$717,288.34

**LIST OF
PERSONNEL SUBS
PROVIDED**

Year 2

Direct Labor Costs

Category/Individual	Rate/Hour	Estimated Hours	Cost
Project Manager/Principal Investigator	45.00	250.00	\$11,250.00
Subtotal Direct Labor (DL)			\$11,250.00
Fringe Benefits, if not included in Overhead, (rate 13.00%) x DL			\$1,462.50
Labor Overhead (rate 7.00%) x (DL + Fringe)			\$889.88
Total Direct Labor (TDL)			\$13,602.38

Direct Material Costs

Subtotal Direct Material Costs (DM)			\$0.00
Material Overhead (rate 0.00%) x DM			\$0.00
Total Direct Material Costs (TDM)			\$0.00

Other Direct Costs

Subtotal Other Direct Costs (ODC)			\$0.00
Direct Cost Overhead (rate 0.00%) x ODC			\$0.00
Total Other Direct Costs (TODC)			\$0.00

G&A (rate 7.00%) x Base (TDL+TDM+TODC)			\$952.17
Total Cost			\$14,554.54
Fee or Profit (rate 10.00%)			\$1,455.45
Total Estimated Cost			\$16,010.00

Explanatory material relating to the cost volume:

NARRATIVE OVERVIEW OF BUDGET ITEMS

The Official from the Firm that is responsible for the cost breakdown

Name: Geoff Orazem
Title: Project Manager

If the Defense Contracting Audit Agency (DCAA) has performed a review of your projects within the past 12 months, please provide the following:

Reviewing Office:
Individual:
Address: 2011 Crystal Drive
Suite 400
Arlington, VA 22202
Phone: 202-725-7483

Will you require the use of any government property in the performance of this proposal?
Specify the type of payment desired

NO
Partial